



**BOARD OF COUNTY COMMISSIONERS
WARREN COUNTY, OHIO**

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**TOM GROSSMANN
SHANNON JONES
DAVID G. YOUNG**

**BOARD OF COUNTY COMMISSIONERS
WARREN COUNTY, OHIO**

MINUTES: Regular Session – September 5, 2023

This is a summary of actions and discussions of the meeting. You may view this meeting through our YouTube Channel at <https://www.youtube.com/channel/UC1ELh0jGpXd4VV2DTgsuqPA> or by contacting our office.

The Board met in regular session pursuant to adjournment of the August 29, 2023, meeting.

Shannon Jones – present

Tom Grossmann – present

David G. Young – present

Tina Osborne, Clerk – present

Minutes of the August 24, 2023, and August 29, 2023, meeting were read and approved.

- 23-1114 A resolution was adopted to end temporary pay increase for Connor Davis and John Kendrick, Sewer Maintenance Foremen, within the Water and Sewer Department. Vote: Unanimous
- 23-1115 A resolution was adopted to approve the reclassification of Emily Harris from Administrative Clerk to Administrative Support within the Warren County Department of Job and Family Services, Children Services Division. Vote: Unanimous
- 23-1116 A resolution was adopted to approve end of 365- day probationary period and approve a pay increase for Steve Scott within the Warren County Building and Zoning Department. Vote: Unanimous
- 23-1117 A resolution was adopted to approve end of 365- day probationary period and approve a pay increase for Angela Barnes within the Warren County Department of Job and Family Services, Human Services Division. Vote: Unanimous
- 23-1118 A resolution was adopted to approve end of 365- day probationary period and approve a pay increase for Tamara May within Warren County Facilities Management. Vote: Unanimous

- 23-1119 A resolution was adopted to cancel regularly scheduled Commissioners' Meeting of Tuesday September 19, 2023. Vote: Unanimous
- 23-1120 A resolution was adopted to advertise for the Mason Morrow Millgrove Road (Pike Street) Bridge #38-3.73 Rehabilitation Project. Vote: Unanimous
- 23-1121 A resolution was adopted to approve and authorize the President and/ or Vice-President of this Board to sign a subgrant award agreement on behalf of the Warren County Drug Task Force. Vote: Unanimous
- 23-1122 A resolution was adopted to declare an emergency and waive competitive bidding for the immediate replacement of a control module on the transfer switch at the Common Pleas Courts Building. Vote: Unanimous
- 23-1123 A resolution was adopted to approve emergency sodium hydroxide 25% delivery to Franklin Area Water Treatment Plant. Vote: Unanimous
- 23-1124 A resolution was adopted to enter into a water services agreement with the City of Springboro. Vote: Unanimous
- 23-1125 A resolution was adopted to issue request for qualifications for the procurement of professional engineering services for the design of three raw water production wells at the Middletown Junction Wellfield. Vote: Unanimous
- 23-1126 A resolution was adopted to certify delinquent water and// or sewer accounts – Warren County Water and Sewer Department. Vote: Unanimous
- 23-1127 A resolution was adopted to approve addenda to agreement with City of Refuge DBA One Way Farm relative to home placement and related services on behalf of Warren County Children Services. Vote: Unanimous
- 23-1128 A resolution was adopted to declare various items from Juvenile, Telecom, and Water Departments as surplus and authorize the disposal of said items through internet auction. Vote: Unanimous
- 23-1129 A resolution was adopted to authorize acceptance of quote for renewal of planned maintenance agreement with Buckeye Power Sales Co. Inc. on behalf of Warren County Telecommunications. Vote: Unanimous
- 23-1130 A resolution was adopted to acknowledge approval of financial transactions. Vote: Unanimous
- 23-1131 A resolution was adopted to acknowledge payment of bills. Vote: Unanimous

- 23-1132 A resolution was adopted to approve a street and appurtenances bond release for Sawyer's Mill Project I, LLC for completion of improvements for Sawyer's Mill, Section One (Cincinnati- Dayton Road / Dixie Highway Improvements), situated in Franklin Township. Vote: Unanimous
- 23-1133 A resolution was adopted to approve various record plats. Vote: Unanimous
- 23-1134 A resolution was adopted to approve appropriation adjustment from Commissioners' General Fund #11011110 into Common Pleas Court Fund #11011223. Vote: Unanimous
- 23-1135 A resolution was adopted to approve appropriation adjustment from Commissioners' General Fund #11011110 into Sheriff's Office Fund #11012210. Vote: Unanimous
- 23-1136 A resolution was adopted to approve appropriation adjustment from Commissioners' General Fund #11011110 into Emergency services Fund #11012850. Vote: Unanimous
- 23-1137 A resolution was adopted to approve an appropriation adjustment within Prosecutor Fund #11011150. Vote: Unanimous
- 23-1138 A resolution was adopted to approve an appropriation adjustment within Prosecutor Fund #11011150. Vote: Unanimous
- 23-1139 A resolution was adopted to approve an appropriation adjustment within Prosecutor Fund #11011150. Vote: Unanimous
- 23-1140 A resolution was adopted to approve an appropriation adjustment within Domestic Relations Court Fund #110111230. Vote: Unanimous
- 23-1141 A resolution was adopted to approve appropriation adjustments within the Clerk of Courts General Funds #11011260 and #11011282. Vote: Unanimous
- 23-1142 A resolution was adopted to approve appropriation adjustment within County Court Clerk Computer ORC 1907.261 B Fund #2275. Vote: Unanimous
- 23-1143 A resolution was adopted to approve appropriation adjustment within the Information Technology Department Fund #11011400. Vote: Unanimous
- 23-1144 A resolution was adopted to approve appropriation adjustment within the Information Technology Department Fund #11011400. Vote: Unanimous
- 23-1145 A resolution was adopted to approve appropriation adjustments from Sheriff's Office Fund #11012210 into #11012200. Vote: Unanimous

- 23-1146 A resolution was adopted to approve appropriation adjustments within Sheriff's Office Fund #6630. Vote: Unanimous
- 23-1147 A resolution was adopted to approve appropriation adjustment within Juvenile Court Fund #1101240. Vote: Unanimous
- 23-1148 A resolution was adopted to approve appropriation adjustment within Telecommunications Department Fund #11012810. Vote: Unanimous
- 23-1149 A resolution was adopted to approve appropriation adjustment within the Water Revenue Fund No. 5510. Vote: Unanimous
- 23-1150 A resolution was adopted to approve appropriation adjustment within the Water Revenue Fund No. 5510. Vote: Unanimous
- 23-1151 A resolution was adopted to approve appropriation adjustment within the Sewer Revenue Fund No. 5580. Vote: Unanimous
- 23-1152 A resolution was adopted to approve appropriation adjustment within the Sewer Revenue Fund No. 5580. Vote: Unanimous
- 23-1153 A resolution was adopted to approve requisitions and authorize County Administrator to sign documents relative thereto. Vote: Unanimous
- 23-1154 A resolution was adopted to approve the 2024 Solid Waste Management Plan of the Warren County Solid Waste Management District. Vote: Unanimous
- 23-1155 A resolution was adopted to indicate intent to issue hospital facilities improvement revenue bonds for the purpose of financing, refinancing, or reimbursing costs of acquiring, constructing, improving, renovating, and/ or furnishing an existing assisted living and assisted living memory care community within the county of Warren, Ohio. Vote: Unanimous

DISCUSSIONS

On motion, upon unanimous call of the roll, the Board accepted and approved the consent agenda.

Susanne Mason, Warren County Grants Administration Program Manager, was present for a work session to present the Warren County Solid Waste Management Plan Five Year Update.

Mrs. Mason presented the attached PowerPoint presentation reviewing the programs associated with the plan including curbside recycling, education, litter pickup, paint and Styrofoam recycling sheds, electronic recycling, Christmas light recycling and tire amnesty day.

Upon discussion, the Board resolved (Resolution #23-1154) to approve the 2024 Solid Waste Management Plan of the Warren County Solid Waste Management District.

Tammy Whitaker, Benefit/Risk Manager, was present along with representatives from Horan Associates and Delta Dental for a work session to discuss concerns relative to the current dental benefits.

Allison Ruehlmann, Horan Associates Account Manager, provided background information on Dental Care Plus as well as the change in 2022 to the PPO Network.

The Board discussed their concern with the limited number of providers within the network inside of Warren County.

Rebecca Hetzer, Delta Dental, was present along with a representative from Sunlife Company, discussed the corporate changes made within Delta Dental as well as the outreach they are engaging to recruit dentists back into the network.

Upon discussion, the Board stated they will evaluate their options during the renewal process.

Josh Grossman, Dinsmore, was present along with Brian Kraus, CFO of Colonial Senior Services, requesting the Board's consideration to serve as the issuer of a hospital facility improvement revenue bond for Colonial Senior Services which is purchasing an existing senior living facility located on Merten Drive in the City of Mason.

Mr. Grossman explained that Colonial Senior Services is purchasing the 101 unit assisted living facility and stated that Warren County has no financial obligation and would only serve as a conduit for the financing.


Michael Dean, Warren County's bond council at Dinsmore, reiterated Warren County will have no legal or financial obligations to this project.

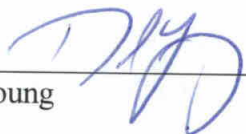
Upon further discussion, the Board resolved (Resolution #23-1155) to indicate intent to issue hospital facilities improvement revenue bonds for the purpose of financing, refinancing, or

reimbursing costs of acquiring, constructing, improving, renovating, and/ or furnishing an existing assisted living and assisted living memory care community within the County of Warren, Ohio.

On motion, upon unanimous call of the roll, the Board entered executive session at 9:55 a.m. to discuss pending litigation with legal counsel present pursuant to Ohio Revised Code 121.22 (G)(3) and invited the opposing party into their discussion, and to discuss personnel matters relative to hiring within the Commissioners' Office pursuant to Ohio Revised Code Section 121.22 (G)(1) and exited at 12:56 p.m.

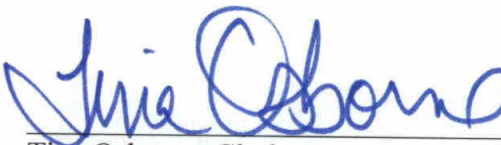
Upon motion the meeting was adjourned.


Shannon Jones, President


David G. Young

Tom Grossmann

I hereby certify that the foregoing is a true and correct copy of the minutes of the meeting of the Board of County Commissioners held on September 5, 2023, in compliance with Section 121.22 O.R.C.


Tina Osborne, Clerk
Board of County Commissioners
Warren County, Ohio

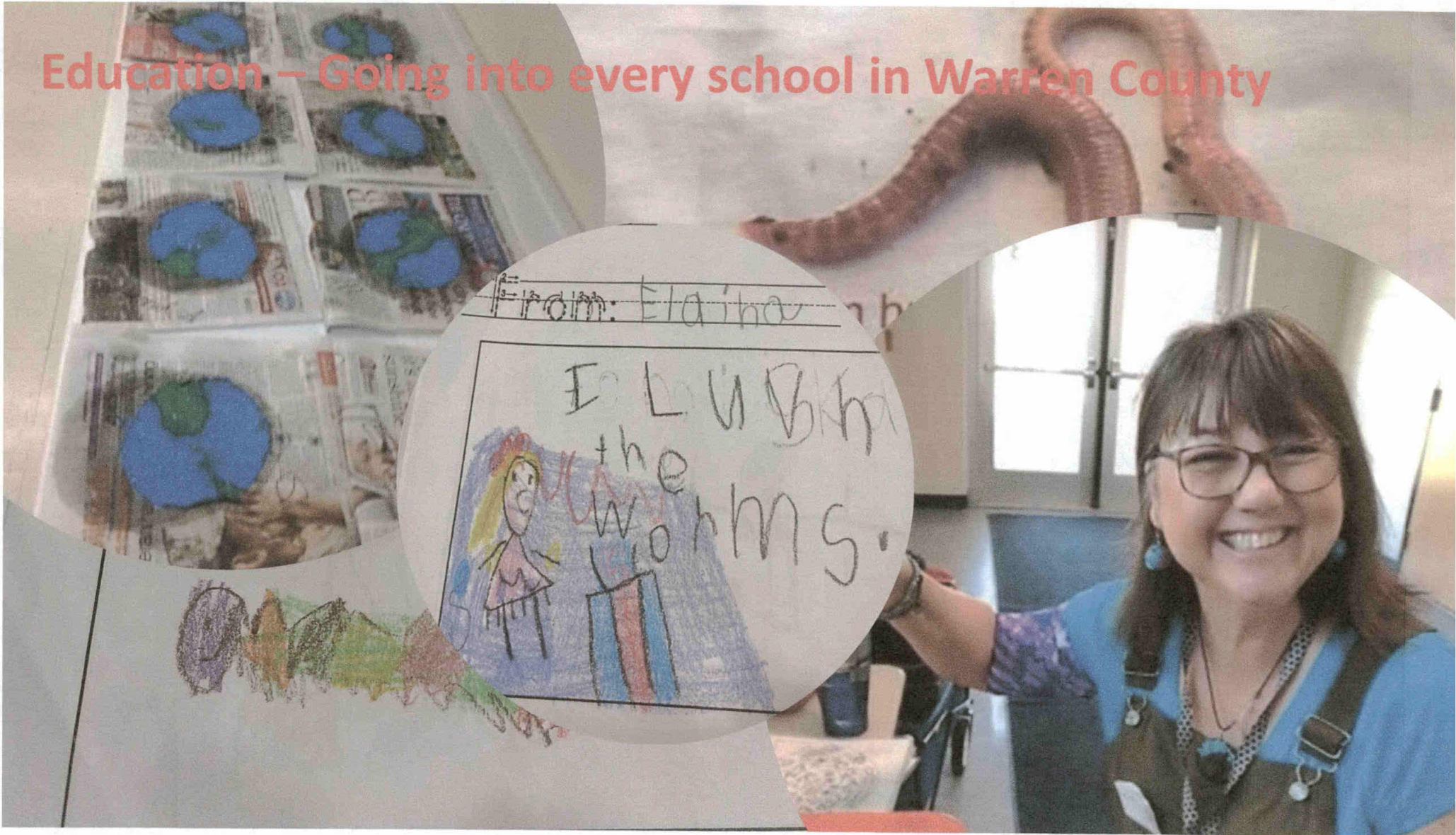


WARREN COUNTY
SOLID WASTE MANAGEMENT DISTRICT

Last year, Warren County diverted 23,000 tons of material from the landfill through the curbside recycling program.



Education – Going into every school in Warren County



From: Elaina

I love the worms.





108 inmates/community service workers served in the litter program in 2022.



Collected 5,000 bags of litter from Warren County Roads last year



**Warren County diverted
13,618 cans of paint to
Matthew 25 Ministries in
2022.**



Next Electronic
Recycling &
Paper Shred Event is
Saturday,
October 14, 2023







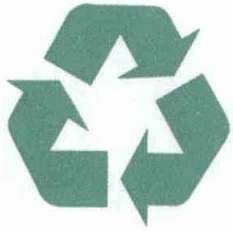
Christmas Light Recycling

Drop off strands of lights (broken or working) at any of the following locations:

- Warren County Admin Building, 406 Justice Drive, Lebanon
- Landen Deerfield Park, near concession stand
- Armco Park, at main entrance

Sponsored by Warren County Solid Waste Management District
Questions: 910-456-1238
Special thanks to Warren County Parks District and Cohen Recycling.





WARREN COUNTY

SOLID WASTE MANAGEMENT DISTRICT

Commissioner Shannon Jones
Commissioner Tom Grossmann
Commissioner David Young
Warren County
406 Justice Drive
Lebanon, OH 45036

July 31, 2023

Dear County Commissioners:

I am pleased to announce that the Warren County Solid Waste Policy Committee is in the final stages of updating our Solid Waste Plan as mandated by the State of Ohio (ORC §3734.56) covering a planning period of fifteen years. In October 2021 the policy committee began work on the plan by evaluating all programs provided by the District and offering insights to best meet the solid waste and recycling needs of Warren County, while ensuring compliance with the state goals required by the Ohio EPA.

HISTORY:

In November 2022 the District completed a draft of the plan, which was submitted to the Ohio EPA. A non-binding advisory opinion was received from the Ohio EPA January 17, 2023. After addressing Ohio EPA's comments, the District held a 30-day public comment period, followed by a public hearing on July 6, 2023. Now we are at the point in the process where we will be seeking ratification from our political subdivisions. For this plan update, we are required to obtain a 60% approval rate (based on population figures) from the townships, villages, and city within our district.

RATIFICATION:

The 90-day ratification period for this plan will begin on August 1st and close on October 30th of this year. For the District to receive ratification status required by the State of Ohio, 60% of the political subdivisions must review the plan and pass a resolution or ordinance declaring said approval. For your convenience, sample resolutions and ordinances are included in this packet. It should be noted that failure to act during the 90-day ratification period will result in an automatic "no" vote from your jurisdiction, which could prevent plan ratification. (Should the District fail to receive an approved plan, the Ohio EPA may write and impose a state-issued plan for the District, thus removing any local control or input into programs required of communities with the District.)

To provide sufficient funding to implement the required programs outlined in this plan, the District is authorized to assess generation fees, which are fees that Ohio waste haulers must remit to solid waste districts in support of recycling and waste reduction programs required for plan implementation. The current rate is \$0.50



per ton, and with approval of this plan update, that rate is not anticipated to increase prior to the next plan-writing cycle. (It should be noted that these generation fees are NOT taxes levied against local residents, but rather are monies remitted by waste haulers in support of required recycling and waste reduction programming.)

In order for the District to receive an approved plan, we need the help of our political subdivisions. During the 90-day ratification period (from August 1st through October 30th, 2023, we are asking that your local officials assist us by doing the following:

- Review the Solid Waste Management Plan at the District's website: www.co.warren.oh.us/solidwaste
- After review of the plan, please pass a resolution or ordinance granting the approval of your township/village/city.
- Forward a copy of that resolution or ordinance to the Solid Waste Management District for inclusion in the plan.

Obtaining an approved plan will allow our District to maintain compliance with state laws and continue offering the local programs and services Warren County residents and businesses have come to appreciate and expect.

PLAN PACKET:

Included in this Plan Packet are the following items:

- 1) **At the District's Website, www.co.warren.oh.us/solidwaste, entire copy of the Solid Waste Management Plan** – The website includes a link to a PDF version of the plan for your use when approving the plan.
- 2) **Paper-copy of the Executive Summary** – Because the entire Solid Waste Plan is very comprehensive, the Executive Summary provides an overview of the most significant data and programs contained in the plan.
- 3) **Sample resolutions/ordinances for your use in approving the plan** – As mentioned above, electronic versions of these documents are also available by reaching out to the District's Coordinator at Susanne.mason@co.warren.oh.us.

On behalf of the Warren County Solid Waste Management District and Policy Committee, I would like to thank you in advance for your assistance in obtaining an approved solid waste plan for our district. Should you have any questions or would like to request a hardcopy of the plan in its entirety, please do not hesitate to contact me or any other member of our department at (513) 695-1210. You may also email me your questions or copy of your passed resolution/ordinance at the following address: Susanne.mason@co.warren.oh.us.

We look forward to hearing from you soon as we continue to offer recycling and waste reduction opportunities to the residents and businesses of Warren County.

Sincerely,



Director



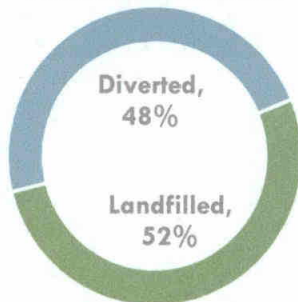
WARREN COUNTY SOLID WASTEMENT MANAGEMENT DISTRICT 2024-2038 SOLID WASTE MANAGEMENT DISTRICT PLAN UPDATE

As a result of House Bill 592, each Ohio county is required to establish or join other counties to form a solid waste management district. There are 52 solid waste districts in Ohio. Warren Solid Waste Management District (District) is in compliance with regulations and goals set by the Ohio Environmental Protection Agency (Ohio EPA). Ohio EPA requires that ten waste reduction strategies be implemented that will enable the District to meet the goals established in the 2020 State Plan.

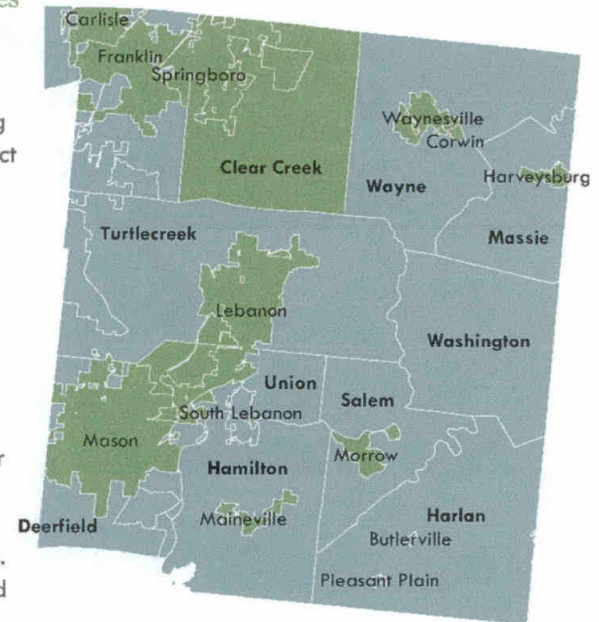
Ohio EPA Goal: The SWMD shall provide access to recycling opportunities to 80% of its residential population in each county and ensure that commercial generators have access to adequate recycling opportunities.

The District's integrated solid waste management system relies heavily on neighboring districts for landfill, transfer facility, and recycling processing infrastructure. The District operates in an open market system, which means customers have a choice of any waste hauler because the system is open to competition. Eleven of the municipal and village political jurisdictions procure one contractor, a single source, to provide specified collection services for their single-family residents. The remaining political jurisdictions operate with individual contracts or private subscriptions, a system where residents contract directly with the hauler of their choice.

Total District Diversion



Recycling activities of commercial and industrial sector businesses were managed by private service providers. Businesses contact available service providers directly for collection and recycling services. Residential recycling activities were also collected and processed by private service providers. The residential recycling infrastructure includes curbside programs and four drop-off locations throughout the



Landfill Capacity: The District does not direct where its wastes are to be taken, waste haulers are able to take the wastes to a licensed sanitary landfill either inside or outside the State of Ohio. There is approx. 23 years left of the Rumpke Sanitary Landfill where over 90% of the Warren County's waste is taken.

Planning: Residential recycling programs provide adequate infrastructure and performance. Maintaining countywide curbside recycling is a high support and priority item for the Policy Committee. The District will continue to support the residential curbside infrastructure with Performance Obligation Agreements and to demonstrate compliance with State Plan Goal #1 Access. Contract assistance will be offered to ensure jurisdiction residents have best services at competitive prices. The District will also explore untapped opportunities such as: participation, incentives, multi-family units, outreach and education, monitoring, and resident perception of costs. The residential/commercial waste reduction rate is projected to hold at 21 percent. Future waste will continue to be managed through methods of recycling, composting and disposal.

Revenue and Investment: The District uses generation fees, local funding from the County Courts, and the District's Reserve Fund for implementation of the Plan. The generation fee is \$0.50 per ton on solid waste generated in Warren County and disposed at transfer facilities or landfills located in Ohio. In comparison to regional solid waste management districts, the District has the lowest per capita revenues and expenses. Funding from County Courts reinforces the Litter Collection Program and uses court directed people that are required to perform community service work as part of a judgment (The Courts provide the District with \$30,000 per year for this activity). The District Reserve Fund was generated over time and came from the Tier Fees charged at Bigfoot Run Sanitary Landfill when it was operating.

Plan implementation expenses are projected to average \$205,000 annually over the 15-year planning period, while revenues are projected to average \$140,000 annually. This deficit in spending will continue to draw down the District's Reserve Fund.

2018 PLAN AND 2024 PLAN COMPARISON

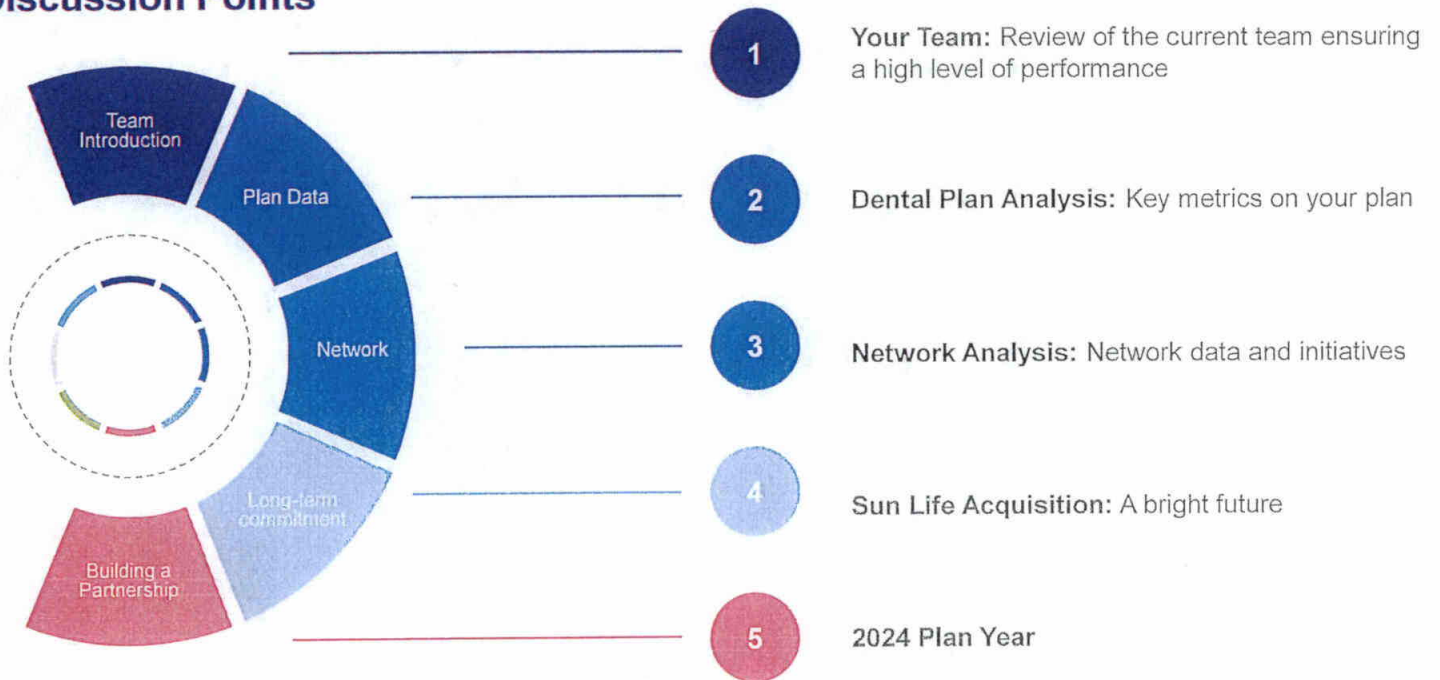
	2018 Plan	2024 Plan
Residential/Commercial Recycling Rate	20%	21%
Industrial Recycling Rate	73%	91%
Demonstration of 80% of Population with Access to Recycling	✓	✓
Generation Fee Funding	\$0.50 per ton	\$0.50 per ton
Available Disposal Capacity for Plan Period	Yes	Yes
Designation	Precludes facility designations	Precludes facility designations
Rules	Maintains established rules. No proposed rules.	Maintains established rules. No proposed rules.
Programs		
Curbside option for single-family housing	All 24 jurisdictions	All 24 jurisdictions
Drop-off Stations	1 in Deerfield Township 1 in Mason 2 in Lebanon	1 in Deerfield Township 1 in Mason 2 in Lebanon
Private paper collection and drop-offs	✓	✓
Solid Waste and Recycling Assessments	✓	✓
Waste Exchange	✓	✓
Electronics Collection	Annual event	Annual event
HHW Information	✓	✓
HHW Management Strategy	Ascertain resident and stakeholder engagement and explore outlets for HHW.	Ascertain resident and stakeholder engagement and explore outlets for HHW.
Lead-Acid Battery Information	✓	✓
Scrap Tire Disposal Information	✓	✓
Yard Waste Composting Programs	✓	✓
Food Waste Management	Add information to Website	Add information to Website
District Webpage	Add a business content page; Link jurisdiction webpages; develop a common suite of messaging materials	Business content page; Link jurisdiction webpages; Recycling Outlets page
Resource Guide	✓	✓
Education Provider	✓	✓
Outreach and Marketing Plan	Specific strategies of outreach to residential, commercial, industrial, political leaders, and schools.	Specific strategies of outreach to residential, commercial, industrial, political leaders, and schools.
Recycling Incentive Mini Grants	\$250 grant to schools, scouts and non-profits for composting and recycling projects	\$1,000 (updated in 2023) grant to schools, scouts and non-profits for composting and recycling projects
Commercial and Industrial Surveying	✓	✓
Curbside Recycling Monitoring Plan	✓	✓
Performance Obligation Agreements	✓	✓
Roadside Litter Collection Program	Scheduled to purchase trucks	Scheduled to purchase trucks

WARREN COUNTY COMMISSIONERS 2023

September 5, 2023

The Dental Care
PLUS GROUP
a Sun Life company

Discussion Points



INTRODUCING YOUR LOCAL TEAM

YOUR DEDICATED TEAM



Jennifer Agnello
AVP,
Commercial Market



Rebecca Hetzer
Executive Director,
Established Business



Jim Hamrick
Executive Director,
Established Business



Monica Himes
Service
Representative



Kristin Mock
Established Business
Specialist

**The Dental Care
PLUS GROUP**
a Sun Life company

PLAN ANALYSIS

Warren County Commissioners Dental Plan

PPO PLAN		In/Out Network
Annual Maximum		\$1,500 per member
Deductible		\$50 In / \$50 Out (per Member)
Ortho Lifetime Maximum		\$2,400*
Covered Dental Services	Deductible Applied	Plan Pays
		In/Out Network
Preventive Benefits	No	100/100%
Basic Benefits	Yes	80/80%
Major Benefits	Yes	50/50%
Orthodontic Benefits	No	60/60%

**Limited to eligible dependent children under 19*
 Endodontic Services are covered as Basic Benefits.
 Periodontic Services are covered as Basic Benefits.
 Implants are covered as Major Benefits.
 Dependent children are eligible for coverage until age 26.

**ASO Admin
 Fee \$3.00**

**Recommended
 Funding Rates**
 EE \$28.78
 FAM \$71.94

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Annual Maximum Analysis

Members who:	2022		YTD 2023	
	Count	% of Total Membership	Count	% of Total Membership
Reached \$1,500 Annual Maximum	N/A	N/A	20	1%
Utilized between \$1,499 – \$1,000	106	5%	41	2%
Utilized between \$999 - \$750	71	3%	37	2%
Utilized between \$749 - \$500	122	6%	74	4%
Utilized between \$499 - \$1	987	48%	914	43%

Members who:	2022		YTD 2023	
	Count	% of Total Membership	Count	% of Total Membership
Reached \$50 Annual Deductible	472	23%	317	15%

NOTE: 2023 data as of July 2023

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a Sun Life company

DCPG Contractual Strengths and Member Impact

Our contractual advantages help manage out-of-pocket expenses

- **No waiting periods for newly enrolled group members**
 - For the 2022 plan year, 630 of members had a non-preventive claim
- **Fourth Quarter Deductible Carryover**
 - 98 of the members satisfied the deductible in October, November or December of 2022 and had the deductible waived for the following plan year
- **Composite Restorations**
 - 272 of members received a composite filling on a posterior tooth (or teeth) resulting in an average savings of \$160 per member



**The Dental Care
PLUS GROUP**
a Sun Life company

Utilization – Routine Prophylaxis

56%

WCC members that received a routine cleaning in 2021

56%

WCC members that received a routine cleaning in 2022

62%

DCPG members received a routine cleaning annually

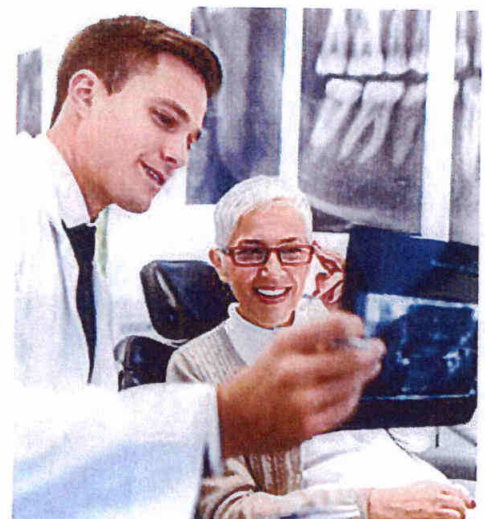


NETWORK ANALYSIS

Disruption Report

Service Period: 7-1-22 to 6-30-23

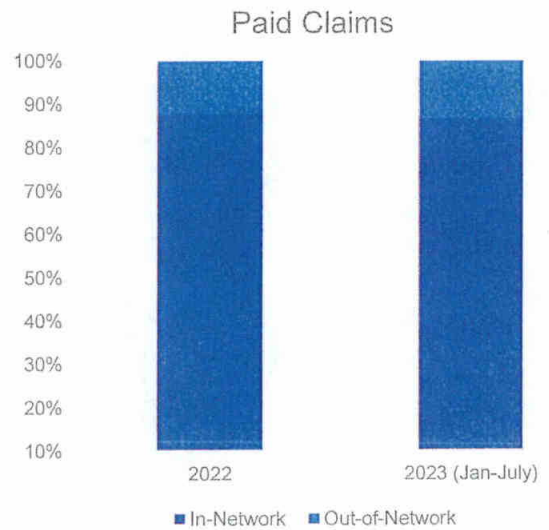
	In-Network	Total
Distinct Subscribers	623	664
% Participating	93.8%	
Distinct Members	1,119	1,212
% Participating	92.3%	
Total Services	7,467	8,146
% Participating	82%	



*Data accurate as of 8/2023

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a Sun Life company

Paid Claims View- By Year in-network vs OON utilization

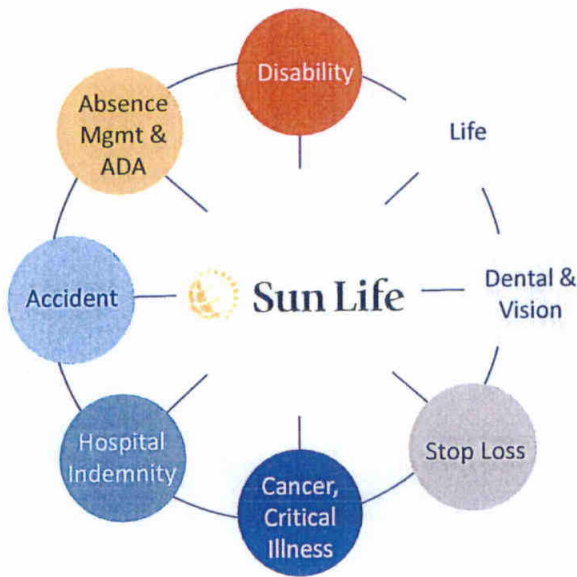


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a Sun Life company

SUNLIFE

**The Dental Care
PLUS GROUP**
a Sun Life company

Multi-segment capabilities create true single- access opportunity from *ONE* partner



The Dental Care PLUS GROUP
a Sun Life company

50 million members across all Sun Life products¹

34 million dental & vision members across all lines of business¹

The Dental Care PLUS GROUP
a Sun Life company

¹ Rankings compiled by DentaQuest and Sun Life based on internal and publicly listed data.

Dental Care Plus – Better Together with Sun Life

Sun Life offers **one of the largest dental networks** in the nation

130,000+ unique providers¹

- Quality network – initial credentialing of dentists and re-credentialing at least every 3 years
- Sun Life owns the dental network and the brand
- Dental Health Alliance, LLC* – proprietary, owned network

A focus on the *right* dentists

- We focus our recruiting on the dentists that members see today
- Team of dedicated dental recruiters that work to add requested providers to our network

Our goal is not only to have one of the largest dental networks in the country but to have the right dentists for our clients.



**The Dental Care
PLUS GROUP**

a Sun Life company

Satisfied providers translates to happier members

Provider win back campaign

Joint DCPG and Sun Life Provider Relations representatives team up for face-to-face meetings

Fee initiatives

Targeted adjustments to support network growth

Provider centric plan features

Preventive Waiver, Tele-dentistry, Adult Flouride, Rollover Maximum

Let us optimize the dental network

Dental Network Optimization Program

100+ employee groups are assigned a dental network manager.

An analysis identifies employees' current dentists who are not part of our network.

Dental recruiters will contact those dentists and ask them to become an in-network provider.

Employers will receive monthly updates on recruitment.

Targeted efforts continue for 90 days or until we've attempted to recruit all of the desired providers.

Available for both PPO and Prepaid dental groups.

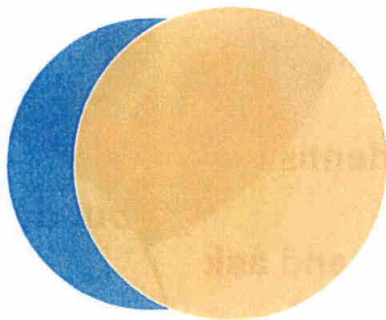


Our dental recruiters are in the field meeting with providers... not just calling from behind a desk.

DCPG Dental Network

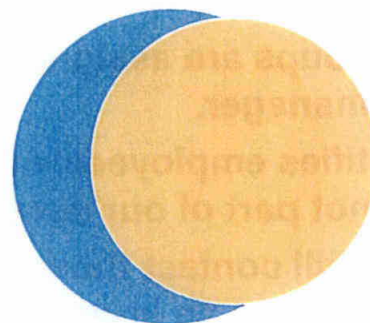
Source: Zelis Network 360

Ohio



Network	Total
DCPG	2,738
Sun Life	3,473
Overlap	2,250

DCPG Core Counties



Network	Total
DCPG	766
Sun Life	630
Overlap	469

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a Sun Life company

LOOKING FORWARD

**The Dental Care
PLUS GROUP**
a Sun Life company

Alternate plan design options

Optional plan enhancements	Solves for...	Funding Rate impact
Usual & Customary (U&C) at DCP 800	Less balance billing potential for out-of-network services.	+2%
Usual & Customary (U&C) at DCP 900	Less balance billing potential for out-of-network services.	+4%
Usual & Customary (U&C) at 90 th percentile	Less balance billing potential for out-of-network services.	+6%
Preventive Waiver	Extends the plan benefit	1%

These options can be applied now or in the future.

In-Network vs Out-Of-Network

Sample of a PPO preventive claim

When You visit a:	In-Network Provider	Current OON Provider Match	Option 1 OON Provider 800	Option 2 OON Provider 900	Option 3 OON Provider 90 th UCR
Visit Charged by Dentist	\$236.00	\$236.00	\$236.00	\$236.00	\$236.00
Exam	\$59.00	\$59.00	\$59.00	\$59.00	\$59.00
Cleaning	\$101.00	\$101.00	\$101.00	\$101.00	\$101.00
Bitewing X-rays	\$76.00	\$76.00	\$76.00	\$76.00	\$76.00
Fee DCPG/SL Will Pay Dentist	\$137.28	\$137.28	\$174.84	\$198.68	\$236.00
Exam	\$34.32	\$34.32	\$44.04	\$50.05	\$59.00
Cleaning	\$60.32	\$60.32	\$76.08	\$86.45	\$101.00
Bitewing X-rays	\$42.64	\$42.64	\$54.72	\$62.18	\$76.00
Member Co-insurance Percentage	0%	0%	0%	0%	0%
Patient Pays	\$0.00	\$98.72	\$61.16	\$37.32	\$0.00
Remaining Benefit Maximum (\$1,500 basis)	\$1,362.72	\$1,362.72	\$1,325.16	\$1,301.32	\$1,264.00

(1) 2022 Sample fees for zip code 452--.

(2) Actual out-of-pocket exposure will vary from code to code and from dentist to dentist, depending upon the dentist's full billed charges and member benefits. The amount of increase varies based on full amount billed by provider.

The Dental Care PLUS GROUP
a Sun Life company

In-Network vs Out-Of-Network – With Preventive Waiver

Sample of a PPO preventive claim

When You visit a:	In-Network Provider	Current OON Provider Match	Option OON Provider 90 th UCR
Visit Charged by Dentist	\$236.00	\$236.00	\$236.00
Exam	\$59.00	\$59.00	\$59.00
Cleaning	\$101.00	\$101.00	\$101.00
Bitewing X-rays	\$76.00	\$76.00	\$76.00
Fee DCPG/SL Will Pay Dentist	\$137.28	\$137.28	\$236.00
Exam	\$34.32	\$34.32	\$59.00
Cleaning	\$60.32	\$60.32	\$101.00
Bitewing X-rays	\$42.64	\$42.64	\$76.00
Member Co-insurance Percentage	0%	0%	0%
Patient Pays	\$0.00	\$98.72	\$0.00
Remaining Benefit Maximum (\$1,500 basis)	\$1,500	\$1,500	\$1,500

Preventive Waiver Maximizes Your Benefits!

(1) Sample fees for zip code 452--.
 (2) Actual out-of-pocket exposure will vary from code to code and from dentist to dentist, depending upon the dentist's full billed charges and member benefits.
 * The amount of increase varies based on full amount billed by provider.

Our Offer and Performance Guarantees for 2024

Last year, DCPG saved Warren County and your members over \$380K off of billed charges with our strong network and provider contracts

- Hold the ASO Fee
- Extend the performance guarantees for another year

Category	Performance Standard	Target	Timeframe	Measurement	At Risk
PPO Network Management	Network Retention	A minimum of 91% of the overall covered billed claims amount for the group will be paid on in-network services.	Annually	Percentage	3%
Claim Quality	Procedural Accuracy and Claim Turn Around Time	95% of all claims will be accurately adjudicated (accepted in full, accepted in part, or denied) within 15 business days after our receipt of a complete and accurate claim form, including any required attachments. 98% of all claims will be accurately adjudicated (accepted in full, accepted in part, or denied) within 30 business days after our receipt of a complete and accurate claim form, including any required attachments. This is measured as an aggregate across the DCPG book of business.	Annually	Percentage	3%
Customer Service	Average Speed to Answer	The Average Speed to Answer (ASA) will not exceed 30 seconds. This is measured as an aggregate across the DCPG book of business.	Annually	Pass/Fail	3%

Our Offer and Performance Comparison for 2024

THANK YOU!